



The iPUB Advantage

We're Focused On Your Success

<http://www.ipubtech.com/> or 1-866-482-4408 Ext 701



What is iPUB?



iPUB is the business software that was created to handle the business needs of publishers but has now grown to help many other industries. Examples include but not limited to, gifts, toys, distribution, music, and photography.

iPUB offers two levels of service:

- The Giallo Royalty system for any company paying royalties but don't do their own fulfillment.
- The iPUB complete system which handles AR, order- entry, inventory, customer management, sales analysis, and royalties.

The Giallo Royalty System



<http://www.royaltymgmt.com/> or call 1-866-482-4408 Ext 701

- Easy click to import sales even if the customer uses identifiers other than yours.
- The royalty rules can be as complex or as simple as you like. We've got you covered.
- Giallo pulls against advances or money owed by the author and shows it on the statement.
- Statements are easy for both you and an author to understand.
- Giallo takes little time but if you don't have time we can do it for you. Inputting contracts, products, authors, and importing sales.
- Convert to the iPUB complete system without any hassles.
- Work from anywhere with internet access.

iPUB Complete System

<http://www.ipubtech.com/> or call 1-866-482-4408 Ext 701


- Easy, quick order entry.
- Royalties
- Sales Analysis
- Customer Management
- Real Time Inventory
- Accounts Receivable
- Interface with GL/AP, EDI, and your website.
- Technical and Customer Support is included.
- Commissions
- Purchase Orders




Royalty Contracts

Royalty Contract - iPUB Intelligent Publishing Technologies Inc
05-11-2011

Contract Information | Combine Products | Rate Tables | Calculation Details | Other Recipients

Product : 8248 - CAUSALITY & MODERN SCIENCE/PPR  **Product Master**

Recipient : 

Masking
 Use as Contract Creation Mask

(opt) Mail To:

Contract No: Do Not Print Statement for this Contract

Expires on: ...

Stmt Frequency: >>> Ending Roy Period Mos

Brief Description of Contract

Stmt Title:

G/L Expense Account: LTD Roy Units Acumen:

G/L Liability Account: Statement Number:

Do Not Calculate Royalties if Sale < Cost
 Include Complimentary Sales to Calculate Royalties
 Apply Negative Prior Balance to Current Statement

Hold Royalties / Reserve for Returns
 Hold all Royalties For This Contract

Reserve for Returns Per Period
 Reserve an Amount Amount (.9999):
 Reserve a Percent Percent (.9999):

Chose Royalty Calculation Method
Based on Master Contract
 Is this the Master Contract for THIS Product
 Calculate This Recipient as a Share (%) of Master Contract
This Contract Royalty % Share (.9999): ...

OR
 Calculate Royalties based on Recipients Contract Rate Tables

Masking with Product and Recipient

Update **Clear** **Exit**

Royalty Statement



**1234 Main ST
Anytown, AZ 85012
Telephone (201) 555-1212**

Royalty Statement

Book Author
Royalty Check Date: 01/31/2011
 Royalty Calculation Period From 01/01/2010 To 06/30/2010

ISBN	Title	LTD Units	Units Sold	L Price / NetAmount	Royalty Type	Royalty Rate	Royalty Due
9781933499024	El intermediario (The Broker)	4703					
9781933499024Prior Statement Balance						3767.23
2010			62	472.90	ALC	40.00%	189.15
2010			50	169.60	AL	60.00%	101.76
2009			1	18.69	DOM	7.50%	1.40
2009			33	29.95	DOM	7.50%	74.13
2009			10	29.95	FGN	7.50%	22.47
2010			4	24.95	DOM	7.50%	7.48
2010			8	29.95	DOM	7.50%	17.95
2010			-15	29.95	FGN	7.50%	-33.69
9781933499024		Period Total:					380.65
9781933499024	El intermediario (The Broker)	Total:	153				4147.88
9781933499208	El rey de los pleitos (The Kin)	3071					
9781933499208Prior Statement Balance						2314.55
2010			49	378.93	ALC	40.00%	151.56
2010			32	106.75	AL	60.00%	64.05
2009			15	29.95	DOM	7.50%	33.70
2009			8	29.95	FGN	7.50%	17.97
2010			3	24.95	DOM	7.50%	5.61
2010			7	29.95	DOM	7.50%	15.74
2010			-10	29.95	FGN	7.50%	-22.46
9781933499208		Period Total:					266.17
9781933499208	El rey de los pleitos (The Kin)	Total:	104				2580.72

Amount Due This Royalty Period : **\$6,728.60**

Order Inquiry

Order/CM Enter and Update - IPUB Intelligent Publishing Technologies Inc. 05-11-2011

Shipto - Billto Defaults - Options Comments Order Amounts Products Shipping MiscChgs Payments Tax

Order/CM No : 2002580-1 ORDER INQUIRY Order Date : 05/10/2011
Shipto : 80122 - BAKER_TAYLOR BOOKS Entered Date : 05/10/2011

Shipto: Update New Enter Name/Address: Manual End User
Billto: Update Create New Original Billto

80122 **Note Pad**
BAKER & TAYLOR BOOKS
1120 ROUTE 22 EAST
BRIDGEWATER NJ 08807

58082 **Note Pad**
BAKER & TAYLOR BOOKS
ACCOUNTS PAYABLE
P O BOX 8888
MOMENCE IL 60954

Pono : SOM1503013 Not to Exceed :
Order Source: Source Cmpgn
Received Method :
Ordered By :

Sales Representative(s)
Region :
Territory :
 Sales Rep(s)


Order Status:
ENTR - Entered

WIP Finish: Calculate Totals Done Clear Exit

Customer Focus

Customer Focus - IPUB - Intelligent Publishing Technologies Inc
05-11-2011

Customers | **Orders**

Customer No : 

Customer Maintenance

Customer Master **New Customer**

Inquiries

Order Inquiry
Sales Inquiry
Inventory Inquiry

Order Maintenance

Enter New Order
Enter New Credit
Update Order/CM
Delete Order/CM

Standing Orders
BackOrders

Quick Orders / Alerts / Notes

Enter Quick Order
View Alerts
Note Pad

Update Parameters
Update Product

Customer Name and Address

Billto Maintenance

Update Billto for Above :
View Billto's Shipto's **Billto AR Inquiry**
AR Trans Entry

BreakDown of Open Billto A/R Amounts

	A/R Due :	# Items :	Oldest Age :
Open Invoices :	<input type="text"/>	<input type="text"/>	<input type="text"/>
Unapplied Credits/COA :	<input type="text"/>	<input type="text"/>	
Unapplied DM/CB :	<input type="text"/>	<input type="text"/>	

Clear **Exit**

Product Master

Product Master - IPUB Intelligent Publishing Technologies Inc. 05-11-2011

General | Rules | Substitute | Restrict | Chars | Demog | DemogUser | Pricing | Sets | FreeWith | UpSell | Content | Commission | Royalty | Library

New Product ID : 8248 Title : CAUSALITY & MODERN SCIENCE/PPR UPDATE

Short Title :

Pub Status : LIVE - Live Published/Active Date Pub Status Changed : 12/30/2010 Entered Date : 02/22/2008

Expected Due Date : ISBN (10) : 1412808243 ISBN (13) : 9781412808248

Print Prod as : UPC Bar Code : Copyright Year : Orig Pub Date : 11/25/2008

Front / Back List / etc
 Front List
 Back List
 Distributed Product

Other Product Functions

- Setup GL Definitions
- Inventory Maintenance
- Inventory/Sales Inquiry
- View product CRM Alerts
- Additional Content
- Sales Rep Commissions
- Annual Maintenance
- Sequential Maintenance
- Product Forecasting
- Bowker Books in Print
- Music / CD / Contents
- Distribution Fee Setup

Royalty Authors / Contributors

Author ID - Name	Author Type	PayRoyalty
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Free Form Authors Names: BUNGE Author Short Name:

SKU	Flyer#	Catalog ID or #
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Update Clear Exit

Purchase Orders

Order/CM Enter and Update - IPUB Intelligent Publishing Technologies Inc. 05-11-2011

Shipto - Billto Defaults - Options Comments Order Amounts Products Shipping MiscChgs Payments Tax

Order/CM No : 2002908 NEW ORDER Order Date : 05/11/2011
Shipto : 8028537 - TEST Entered Date : 05/11/2011

Order Setup Values

Order Type : PO - Purchase Order For Inventory
Transfer Whse :
Order Discount % :
BO Cancel : MCD - MAXIMUM UP TO F
NYP Cancel : DNC - Do Not Cancel NYP
Do Not Ship Before :
Do Not Ship After This Date :

Allow Substitutions
 Allow Discounting
 Allow Taxing
 Ship Order Complete
 Rush Shipment
 Combine Order

Invoicing
Will Print
to Print : 1
Ship Now Bill Later
 Yes

opr: jwissner 10:32AM

Order Credit Worthiness Values

Billto A/R Terms : 30 - 30 Day Terms
Credit Hold Rules : CHKCREDIT - Check AR Credit Status
Billto Credit Limit : 500
Order Amt Shipping :
Order Amt in WIP :
Order Amt On Hold :

BreakDown of Open Billto A/R Amounts

A/R Due :	# Items :
Open Invoices :	
Unapplied Credits :	
Unapplied Cash :	
Unapplied ChgBack :	
Unapplied DM :	

WIP Finish: Calculate Totals Done Clear Exit

Sales Analysis

PubVision6 - [IPUBSERVER 1007]

Tools Help Address Book Exit

1007 Templates

- Customers
- Products**
 - Backlist
 - Binding Type
 - Class
 - Discipline
 - ISBN 13
 - Owner
 - Product
 - Pub Status
 - PubDate
 - SETID
 - Subject Major
 - Subject Minor
 - Type
- Orders
- Sales**
 - Cost Of Goods
 - Credits
 - Gross Profit
 - Net Sales
 - Profit Margin
 - Sales
 - Sales Return%
- Units**
 - Comp Units
 - Net Units
 - Unit Return%
 - Units Returned
 - Units Sold
- Counts
 - Back Orders
 - Open Orders
 - Inventory
 - External Sales Data

New PubVision Query

On Demand Preview: No SQL Run End Early

Product	Net Sales	Net Units
21024 MILK(CLT)		
51122 MILK(PPR)		

Output Style: Standard

Date Range(s)

Period One

Begin: 05/04/2011 Through: 05/04/2011

Sales and Unit Filtering

Sales Filtering Ignored Units Filtering Ignored

Modify

Options Date Automation Scheduling

Transactions Based On: **BillTo**


Record ID Options for column: **Product**

In Front Description Only
 In Back ID Only

v6.1.14 IPUBSERVER 192.168.2.57 IPUBSERVER\FVTRANSPUB 003V Administration 10:57 AM 5/11/2011 0

Account Receivable

AR Inquiry - IPUB Intelligent Publishing Technologies Inc. 05-11-2011

Selected Billto :  **FOLLETT HIGHER EDUCATION GRP**
RETAIL SERVICES
ACCOUNTS PAYABLE DEPT
PO BOX 3488
HINSDALE IL 605226488

55357

Update Billto

YTD Values

YTD Amount Paid : -43314.37

YTD # AR Invoices : 298

Average Days Past Due : 59

Re-Age

All Open A/R Balance

View Aging

Credit Notes

AR Inquiry

Print Statement

Credit Worthiness Values

Billto A/R Terms : 30 - 30 Day Terms

Credit Hold Rules : ALWAYSSSHIP - Always Ship Order witho

Billto Credit Limit : 50,000 # Items :

Order Amt in Shipping : 1179.52 4

Order Amt in WIP : 0.00

Order Amt On Hold : 0.00

BreakDown of Open Billto A/R Amounts

A/R Due : 8353.49 # Items :

Open Invoices : 9116.87 56

Unapplied Credits : -3293.82 39

Unapplied Cash :

Unapplied ChgBack : 2530.44 7

Unapplied DM :

Orders on Credit Hold, Credit Review, Combining, Wait Ship Complete, In Warehouse (Not Shippable)


Item Number	Class	PONO	Date Entrd	Ord Status	Ord Sts Dt	Orig Order Amt	AR Amt Due	Days Old	Posted Dt
1141988-1	PSI	00744-0034588	03/22/2011	IwHS	04/21/2011	179.64	179.64	50	NotPosted
2002898	PBI	007890035817	05/10/2011	IwHS	05/10/2011	249.12	249.12	1	NotPosted
2002899	PBI	010060012100	05/10/2011	IwHS	05/10/2011	558.92	558.92	1	NotPosted
2002900	PBI	008710041517	05/10/2011	IwHS	05/10/2011	191.84	191.84	1	NotPosted

of Orders on HOLD : 4

Clear Exit

Why Choose iPUB



- Over 30 years of experience working in this industry.
- iPUB was built for publishers not adapted for publishers.
- Tech support is always included. No meters here. 
- iPUB doesn't make you buy modules to do all the work your business system should already do.
- iPUB is scalable. Two items or 20,000 we have you covered in the same remarkable system. Grow from our Giallo Royalty System to our full system seamlessly.
- The ability to work from anywhere with our hosted solution with no server to buy.
- Most importantly, at iPUB we are committed to your success.

So call or email us today 1-866-482-4408 or steve@ipubsoftware.com

Request a free no obligation demo or for more info:

Email steve@ipubsoftware.com

or call 1-866-482-4408 EXT 701

Visit our websites: <http://www.ipubtech.com/> or

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YouTube:

<http://www.youtube.com/user/iPROBusinessSystems#p/p>

